

Please Complete the following commercial information and answer all the questions directly. Please do not refer to separate sections of the response.

Subject	Information Required	Bidder Response
1 References	Please provide references for three separate customers that have projects under contracts similar to the proposed contract, preferably in ISO-NE. Please provide, the customer name, the primary contact for the contract, with contact details.	
2 Financing	Please explain the financing structure of the proposed contractual arrangement project, including but not limited to, pricing terms, default, financing, security, conditions precedent, interconnection requirements, services to be provided, whether required to be Market Participant as defined in the ISO-New England Tariff, release of hazardous material, insurance requirements.	
3 ITC	Please state assumptions about investment tax credits (ITCs) that will be granted to the project. Will future legislation that impacts investment tax credits for the proposed project(s) impact the proposed pricing or value sharing? Please provide specifics about the calculation of value	
4 Insurance	Please confirm the insurance coverages that are included for the equipment during construction, operation and decommissioning of the proposed project are consistent with the Form Agreements.	

5	Project Plan(s)	Please provide an execution plan for the group of projects should CVEC select all projects to enter an agreement with the proposer. Provide a timeline for each project, including equipment supply, site design, site work, permitting and commercial operation date. Please state planned operational date for each project.
6	Site	In all cases, it is expected that the project will be placed on land controlled by CVEC. Please state whether the respondent would decline to enter into a sub lease as included in the Form Agreements.
7	Contract Assignm	Are all rights to any contracts related to the proposed projects assignable to CVEC should the proposer become insolvent or otherwise unable to meet its contractual commitments? Please describe the contract provisions that will grant these step-in rights that are consistent with the
8	Dispatch	Please explain your process for dispatching the battery system during operation. What software or methodology will be used to make peak predictions? If using a third party, please describe the type of contract with the third party. Is there any performance guarantee on the
9	Dispatch	What happens if in a given month the ISO-NE capacity peak occurs on a different day than the Transmission peak and the Transmission peak is not called? Who monitors the peak times?
10	Dispatch	Please provide performance history for any projects in ISO-NE and the record of performance of peak predictions for the history of the operating projects.
11	Fee Structure	Any fixed payments in the contract based on output of the unit, shall be based on actual, metered output and not on the nominal output of the battery project. Please confirm.

12	Billing	Please explain the process for billing CVEC.	
13	Guarantee	Please explain the performance guarantee - which performance parameters are guaranteed and what is the remedy period for correcting non-performance of each performance parameter consistent with the Form Agreements.	
14	Operation	What is the limit to number of battery charging/discharging cycles per year and over the term of the proposed contract? What is the expected degradation in output over time?	
15	Operation	Please list any other services that may be monetized from the project, CPECs, RECs, etc.	
16	Operation	Describe the maintenance required for the solar array and battery over the life of the contract. Describe how the respondent will fulfill its contract obligations from a maintenance standpoint. Where are the technical resources located that will troubleshoot the system, make repairs and perform upgrades? Please be sure to	
17	Default	In case of financial default of the developer, or its successor entities, and the inability of the developer or its successor entities to decommission the project, CVEC or its assignee may exercise step in rights, to operate the system to its benefit.	

18	Decommissioning	At the end of the term of the contract that is not renewed, provide details about the removal and proper disposal of project equipment and all auxiliary systems.
19	Decommissioning	Please explain the process to determine the amount needed to fully cover the cost of decommissioning the project at the termination of the contract pursuant to the Form

Developer/Provider Information

IF A JOINT RESPONSE, EACH DEVELOPER/ENTITY MUST PROVIDE THE INFORMATION BELOW. YOU MAY COPY AND PASTE.

Developer Information

Legal Entity Name / Counterparty			
Street Address			
City		State	Zip Code
Country			
DUNS#			
FEIN#			
<u>Authorized Contact #1</u>		<u>Authorized Contact #2</u>	
First Name		First Name	
Last Name		Last Name	
Title		Title	
Phone 1		Phone 1	
Phone 2		Phone 2	
Email		Email	

Owners of Developer Entity

Name	Ownership %	Website

0.00% Total must be 100%

Signatures

Respondent's Authorization
By selecting "yes," developer hereby confirms that they are a "duly authorized representative of developer."

Electronic Signature Date

The Cape & Vineyard Electric Cooperative (CVEC) for purposes of evaluating on an equal footing and achieving beneficial economies for behind the meter (BTM) solar voltaic power generation and battery energy storage projects has developed this bidding template. The overall objective of the projects is to provide reliable renewable electricity to CVEC's Member cities and towns.

CVEC is seeking information for solar voltaic generation and battery projects based on the criteria in the RFP documents. Based on the information received and the resulting evaluation and recommendations. CVEC anticipates a long term contract between CVEC and a developer that will be paid through a rate structure proposed by the developer and evaluated to optimize economic value and risk profile to CVEC's Members. Information for offers under the contract structure should be submitted on the worksheets contained in this file. Any other attachments and supporting information are encouraged, but please be sure to complete the information in these forms completely, as this information will be used to evaluate the offers most directly.

Responses will be evaluated by CVEC pursuant to the RFP document. Through this process, CVEC is issuing the RFP as part of its competitive procurement program pursuant to M.G. L. Chapter 164 Section 137.

Following lists the projects and estimated sizes to be evaluated.

	kW	kWh	Project Description
Proj. 1			
Proj. 2			
Proj. 3			
Proj. 4			
Proj. 5			ARFF - Martha's Vineyard Airport
Proj. 6			Water Treatment Plant - Martha's Vineyard Airport
Proj. 7			
Proj. 8			
Proj. 9			Senior Center - Tisbury
Proj. 10			Library - West Tisbury
Proj. 11			
Proj. 12			

